

# Information Notice – Selection Guidelines

## EU Tender: Digital Farmer Management System Service Provision for the ‘WISE Program’

### Reference Number: TN 573995

No.	Chapter and page of the Selection Guidelines to which the question refers to	Quote of the text in the Selection Guidelines to which the question refers to	Question	Answer
1	Chapter 3.2 Page 5	“With the pilot stage expecting to lapse by the end of July 2026, after which IDH aims to select and contract the consultant...”	Will the selected vendor replace the pilot solution entirely or enhance/extend the existing system?	<p>The assignment is intended to develop and deploy a digital platform to support the management of the WISE program in Nigeria. The selected vendor will therefore not be expected to enhance or extend the existing pilot solution but rather implement a system that meets the full operational requirements of the next phase of the program.</p> <p>However, the program will continue to rely on data collected during the pilot phase. As part of the transition to the new platform, the selected vendor will be required to migrate the existing pilot dataset into the new system.</p> <p>The vendor will therefore inherit the pilot data and ensure that the migration process complies with IDH data governance processes and applicable data protection regulations, including the General Data Protection Regulation (GDPR).</p>
2	Chapter 3.2 Page 5	“To achieve this, the WISE program is currently piloting a program management	Are there data quality issues or lessons learned from the pilot phase that should be	There is no major data quality issues as the data collection is primarily by the SMEs who are the owner of the field level data. To ensure data quality, it is however expected that the

		system with a service provider that developed and deployed a farmers management system..."	addressed in the new solution?	selected vendor will actively support SMEs in data collection by allocating a dedicated personnel to each SMEs.
3	Chapter 3.4 Page 6	"The preferred solution is power platform based (PowerApps>Dataverse >Power BI) within Microsoft ecosystem."	Does IDH already have existing Azure tenants or environments that the system must use?	<p>IDH currently operates within the Microsoft ecosystem such as 365, SharePoint, power platform including power BI; however, the proposed solution is not required to be deployed within an existing IDH Azure tenant at this stage. Vendors may propose their preferred hosting architecture where appropriate.</p> <p>What is essential is that the system can seamlessly integrate with Microsoft tools, particularly Power platform/ BI, which will be used for dashboarding and reporting. The solution should therefore support reliable data exchange with Microsoft environments, for example through APIs, secure connectors, or other standard integration methods.</p>
4	Chapter 3.4 Page 6	"The preferred solution is power platform based (PowerApps>Dataverse >Power BI) within Microsoft ecosystem."	We understand that the proposed architecture references Microsoft Power Platform components (Power Apps, Power Automate, Power BI, and Dataverse/Azure SQL). Could you clarify whether the preference for these technologies is primarily driven by IDH's existing Microsoft ecosystem, pilot and licensing, or if there are additional architectural, operational, or strategic requirements that make the Power Platform the preferred or mandatory solution?	<p>IDH primarily operates within the Microsoft ecosystem, which means tools within the Microsoft Power Platform are naturally compatible with our existing infrastructure and management systems.</p> <p>The use of the Microsoft Power Platform is not strictly mandatory but may be recommended, depending on integration capabilities of the technology. What is most critical for IDH is that the proposed system architecture is scalable, interoperable, and capable of integrating with multiple external systems used by different program stakeholders without (significant) additional cost.</p> <p>A key requirement of the solution is the ability to seamlessly exchange and transfer data across platforms, including exporting, syncing, or integrating with other systems through APIs or similar mechanisms. This is particularly</p>

				<p>important given that program data must interact with various partner platforms and reporting systems.</p> <p>Therefore, while solutions built on the Microsoft Power Platform may benefit from easier alignment with IDH's existing environment, alternative architectures may also be considered, provided they demonstrate strong interoperability, scalability, and the capacity to support secure data exchange across systems.</p> <p>The system will also follow IDH centrally managed master data to align with its Information Architecture.</p>
5	Chapter 3.4 Page 6	"Integration of financial inclusion tools, enabling farmers to access financial services, track transactions, and manage farm-related expenses."	Does the program already have financial service partners (banks, mobile money providers)?	There are on-going discussions with some commercial banks for access to finance for the program participants.
6	Chapter 3.2 Page 5	"The scope of the ongoing pilot is to support the onboarding of 32,000 young farmers (80% women) between the ages of 18 and 35..."	What is the expected migration approach for the existing ~32,000 farmer records?	<p>The selected vendor will be expected to migrate the existing dataset of approximately 32,000 farmer records and other existing records (including persons in work) into the new system as part of the platform deployment process. While the detailed migration methodology should be proposed by the vendor, the approach should ensure data integrity, completeness, and minimal disruption to ongoing program reporting.</p> <p>Given that the WISE program has ongoing reporting obligations, the migration should be executed within a short and carefully managed transition period so that the availability and continuity of program data for reporting and operational use are not negatively affected.</p>

7	Chapter 6.4.1 Page 16	"The selection criteria will consider the technicalities, user friendliness, integration, information security and privacy..."	What data protection frameworks should be followed (GDPR, Nigerian NDPR, others)?	It is expected that data protection will follow both NDPR and GDPR frameworks, as both regulations apply.
8	Chapter 3.2 Page 5	"With the pilot stage expecting to lapse by the end of July 2026, after which IDH aims to select and contract the consultant..."	Will the pilot vendor remain involved in any capacity during the transition?	The current pilot stage will end by July 2026, and the pilot vendor will not be involved with any new selected vendor, as the contract would have come to an end.
9	Chapter 6.4.1 Page 16	"The selection criteria will consider the technicalities, user friendliness, integration, information security and privacy, sustainability and scalability of the proposed digital tool. This will also include risk management, compliance and ethics."	Are there specific cybersecurity or compliance standards required?	Data security is critical and it is expected that the selected vendor will follow internationally acceptable standard of security that promotes a very low level of risk. Interested parties proceeding to phase 2 will be amongst other things evaluated against information security criteria to be clearly indicated in the tender guidelines, which may include certain minimum standards or requirements.
10	Chapter 4.1 Page 7	"IDH intends to enter the Letter of Assignment with the selected Consultant from 1 August 2026 – 31 December 2028 with a maximum budget of USD 420,000 (including VAT and all applicable taxes)."	Will the contract be fixed price, milestone-based, or time and materials?	The contract will be fixed price with payments attached to key deliverables. Payments will be tied to tangible progress/deliverables.
11	Chapter 6.3.1.3 Page 15	"Must have established partnerships with	Could you clarify what role IDH expects the Nigerian	WISE Program intervention is focussing on cassava value chain and this include partnering with the most of the value chain actors mostly cassava processors in implementing

		reputable organizations and relevant stakeholders in in Nigerian agricultural sector including cassava agro-processors."	agri/cassava partnerships to play in delivery?	the key components of the program. Cassava processors are the primary implementing partners that carry out field level implementation. They play key roles in participants mobilization/registration, capacity building, cassava farm establishment, field level data collection among others are the key responsibilities of the cassava processors. The program also partners with others like input companies and other relevant service provider like mechanization providers.
12	Chapter 6.3.1.3 Page 15	"Must have established partnerships with reputable organizations and relevant stakeholders in in Nigerian agricultural sector including cassava agro-processors."	Could you confirm which forms of documentation are preferred by IDH at Selection Phase for proving the partnership between cassava processor organisations (e.g., verifiable reference contact, signed LOI/letter of support, MoU, consortium/subcontracting agreement, verifiable reference contact)?	Any verifiable form of documentation will suffice.